



## Facility Management Consultancy

### How to get the most from your real estate and assets

The heating is working. You have a reliable cleaning company. There are no serious complaints. However, you are well aware that there is still potential for improvement – but where do you start?

How do you turn property management into a facility management that meets the highest requirements while also saving money? We work with you to find the answer and develop an operating concept that is tailored to your organization and requirements.

### Our services

#### Determining the demand

How top-notch are your properties? Do the buildings and infrastructure reflect your core business and your company orientation? Do your employees and visitors feel comfortable in your buildings? These are important questions for a needs assessment – both qualitatively and quantitatively. On this basis, it is then possible to determine exactly what needs to be achieved.

#### Analysing your facility organisation

Analyzing means dissecting. We investigate what parts make up the big picture. And how these parts complement one other – or not. After all, there are blind spots in every organization. We therefore find out how services (both your own and purchased), processes, employees, partner companies and systems are coordinated – and what can be harmonized.

#### Developing optimal solutions

When is a solution optimal? When it functions as a whole, i.e. by including all processes and employees consistently and seamlessly. Success is measured, and solutions are found based on resilient performance agreements and indicators. On the basis of these standards, you can see how an optimal desired situation can be achieved from the current state.



Realising Potential.



## Planning defined solutions

Change is our daily business – and change management our core competence. As an international company, we are experienced in the systematic planning of complex projects in a wide range of sectors. Whether individual properties, industrial locations or even branch networks, we create a master plan that is the basis for successful change.

## Realising defined solutions

Paper is patient. We, on the other hand, are not. In the change process, we set clear milestones. From the piloting phase through to the roll-out, we pursue structured, on-schedule change management, focusing on the structures, processes and procedures of your organization. This means that the implementation takes place in a manner best suited to your daily workflows.



## How we proceed

### Quickly

Using proven methods and procedures, we analyze the facility-relevant aspects and processes in your organization. This enables us to identify potentials. And quickly, too – you receive the results of our fast-check after just one or two weeks.

### Thoroughly

It's not only craftsmen that possess good tools. We, too, use professional instruments to determine the current situation. And, of course, you decide in how much detail and depth we analyze your business and technical status as regards facility management.

### Realistically

There is always room for improvement. We explore this and show you the associated opportunities and risks. And we develop a schedule to take account of your operating processes. The project is generally completed within three months, to the satisfaction of everyone.



Realising Potential.

## Apleona HSG s.à r.l.

7, route de Luxembourg  
L-6130 Junglinster · Luxembourg  
Telefon: +352 28 55 05 1  
luxembourg.hsg@apleona.com  
www.apleona.com  
www.eventservices.apleona.com